



Sarah Freymann Fontenot, BSN, JD

BRINGING CLARITY TO HEALTH LAW

“With clarity comes understanding, and ultimately, the ability to adeptly deal with legal issues that arise in the delivery of healthcare.”

-Sarah F. Fontenot



Contracting Issues

1 to 2 hour session

This seminar is designed to instruct health care executives and physicians about contracting issues, providing them with the knowledge and skills to enter any contracting discussion aware of many of the legal issues that must be considered.

By the end of this session, participants will be able to discuss:

- The basics of contracts.
- Managed care contracting.
- Liabilities associated with avoiding managed care.
- Physician employment contracts from both sides of the bargaining table.
- The role of counsel: how to find the lawyer you need.

About Sarah:

With over 20 years of teaching experience, Sarah Fontenot has distinguished herself as an expert who brings clarity to health law. Because she is articulate, precise, humorous and practical in her discussions about very complex issues in Health Law, Ms. Fontenot is highly sought after as a speaker and educator in formal classrooms, individual practice settings and industry seminars. She's a frequent speaker at the Texas Medical Association, Texas Medical Liability Trust, Southern Medical Association, the American College of Healthcare Executives, and other national provider groups. Sarah has taught health law in a variety of academic settings, including Yale Medical School in the department of Epidemiology and Public Health [1992 – 1994], Auburn University [in conjunction with Southern Medical Association, 2001 – 2008], and [since 1997] as the Professor [Adjunct] for Health Law for all graduate students in the Department of Health Care Administration at Trinity University in San Antonio.

Ms. Fontenot's credentials, experience, and educational seminars bring a “**clarity to health law**” that is fundamentally important to hospitals, health systems and health care providers especially in the highly scrutinized industry of health care.

**To talk about a
customized program or
book Sarah now:**

Tracy Kennard
Marketing Manager
727-512-6727
Tkennard1@tampabay.rr.com



“Sarah connects with and engages her audience immediately. She has the unique ability to convey complex legal issues using easy to understand examples.”

---Susan Quinn, American College of Physician Executives